

Among Friends

A Newsletter from Lower Shore Enterprises, Inc.

1st Quarter 2009

Events & New Staff

Please mark your calendars for our Longaberger Basket Bingo on April 30th and our 2009 Founder's Dinner held on June 5th.

Please welcome our new Customer Service Coordinator Teresa Tolley
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Production

New Production update from Dan Robinette our Director of Business Development.

Check out our new PARTNERSHIP with **Blind Industries & Services of Maryland (BISM)**
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Volunteer Spotlight & Career Development Center

New Volunteer update from Pam Lynch, LSE Volunteer Coordinator on new happenings at PRMC.

New program introduced from our Career Development Center
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Employee's of the Month

Meet our first quarter employee's of the month. See what their favorite job to work on here at LSE is and what their co-workers and supervisors has to say about them!

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Please Join Us...

Thursday, April 30th, LSE will host its Third Annual Longaberger Basket Bingo at the Salisbury Moose Lodge. Please join us for a fun evening. All baskets filled with goodies and lots of chances to win a beautiful baskets. We will also be having two raffles and a 50/50. Tickets are \$20 per person in advance. Only 200 tickets will be sold, so please hurry! If interesting in becoming a basket sponsor or have items to donate to fill the baskets please contact Nicole at 410-749-6183x115 or nbozman@lseworks.org



SAVE THE DATE
 Friday, June 5th, we will be having our 2009 Jack R. Nichols Founder's Dinner at The Fountains Wedding & Conference Center. We hope to see you there! If interested in being a sponsor or you have auction items to donate for our auctions please contact Nicole at 410-749-6183x115 or email nbozman@lseworks.org

Welcome
 Teresa Tolley
 our new
 Customer Service
 Coordinator

Please welcome Teresa Tolley as LSE's new Customer Service Rep. Teresa is LSE's front line ready & willing to help callers and guests. She has been a great asset to LSE and we look forward to a long relationship. Next time you call or stop by- Please introduce yourself to Teresa & welcome her to our team.



How May We Help You?

*A message from Dan Robinette,
Director Business Development*

The last couple of months have been busy with the possibility of many new jobs for our clients. These new jobs will provide many challenges for both clients and production staff. We love the challenge and new opportunities to show what great work our clients can do.

Our goal is to challenge all of our clients through training and work opportunities that increase their level of production. Your challenges bring growth and new skills to our clients and provide **real work for real pay** to individuals with disabilities. Some of the possible new opportunities are:

- Blind Industries and Services of Maryland
- MSI Hardware Assemblies
- MSI DE-Burring Operation
- Zia's
- Bayside Chapel

I want to thank our loyal customers who continue to use our many services. The work opportunities that you continually send our way provide a solution to help our clients grow and become a more productive part of the community.

If you know of any businesses or friends who might use our services please call Dan Robinette, 410-749-6183, Ext 133. I can provide a FREE Quote and Job Analysis.

NEW PARTNERSHIP!!

BLIND INDUSTRIES AND SERVICES OF MARYLAND (BISM) AND LOWER SHORE ENTERPRISES, INC. (LSE) SEWING OPERATION

The excitement is evident throughout our building with the arrival of the 11 sewing machines and bags to begin production on our very first order for 3,000 canvas bags. Judy (Our Energetic Sewing Project Manager), Mary, and the rest of the production staff have met this challenge with enthusiasm and a can-do attitude to make this project successful.

We dedicated a room for this project, installed the electric and air to the sewing machines, identified the staff and clients, and finally started training on the sewing machines in February. Judy led the cheers when our first real bag was completed on March 12th. Our goal is to produce 250 completed bags each day until we finish this order. This project provides continual work for our clients and the opportunity for future growth with additional sewing machines.

Our entire organization would like to thank Blind Industries and Services of Maryland for this great opportunity. Their commitment to this partnership with LSE has been outstanding. BISM has provided training to our staff, equipment and supplies to grow this business and make it a success. They share our same vision to train and employ individuals with disabilities.

Everyone at LSE is proud to be a partner with BISM and most important gives us the opportunity to prove our capabilities and to successfully grow this business in the future.



Sewing Room



David Thomas & Judy Willing



Joseph Trice & Dane Hyman

PIZZA LUNCHEON

Our Clients and Staff at LSE would like to give thanks and appreciation to Fred Puente (President of Blind Industries and Services of Maryland), and his staff for the generous donation of pizzas and sodas for our lunch on March 20th. It was quite a surprise for our clients who are working on the new BISM Sewing Operation. Everyone had a great time meeting each other with a lot of conversation and many laughs. The camaraderie and commitment to our new partnership was quite evident!! Thanks again for the great time!!

Volunteer Spotlight

*Article submitted by
Pam Lynch, LSE Volunteer Coordinator*

Spring a welcomed change

Spring has finally arrived and we are beginning to see and feel the change from one season to the next. Even if you have not had the need to come to PRMC, I'm sure you have seen or heard about all the changes taking place here too. The LSE employees would like to reassure each of you not to feel overwhelmed—for they take great pleasure in helping the public get from one destination to the next. If you must come to PRMC keep your eyes open for the scooters. They will be more than glad to assist. All of the employees in my program are overachievers and deserve some words of recognition.

Going to the hospital may not be a pleasant experience but if you are greeted by Jamal Cannady, with his enthusiastic personality, you will be inspired. Cathy Cherry deserves special recognition for the record setting 14,500 hours of dedicated service to PRMC more than any other volunteer in the community has achieved. She enjoys collating charts for same day surgery and delivering medical records. Walter Jones, with his phenomenal collating skills, is helping many departments with their charts. He has a reputation for doing jobs at an incredible speed with accuracy. Pam Huffman is one amazing lady. She loves a challenge and would rather problem solve than ask for assistance. She receives the award for Volunteer of the Year in 2008. Donald Nelson likes being referred to as the “working business man” in the Lifeline Department. He runs the office when the other employees are at meetings, lunch, etc. by answering the telephone, filing, cleaning installment equipment and the list goes on. Dominic Page literally lightens the load for many departments by delivering materials throughout PRMC with his large scooter and baskets. He just received Volunteer of the month in March. Anthony Taylor demonstrates outstanding work ethics. His job in the central store requires physical endurance and working in harsh weather conditions. His motto continues to be “its got to be done”. During this stressful period of change we must all try to see the big picture. We now have a new emergency room, cancer center, heart center, women's wellness center and the new admitting area is just about completed. So if you must come to PRMC let LSE make your time spent here a more pleasant experience.

New Day Youth Development Center

*Article submitted by
Anthony Dickerson, Director of Career Services*

Lower Shore Enterprises, Inc. was just awarded a grant to aid in reducing recurrent suspensions and truancy from school. The New Day Youth Program helps area youth develop the social, behavioral, cognitive and reflective skills they need to grow up to be well-adjusted individuals.

The project is funded through the Wicomico Partnership for Families and Children, the local Management Board for Wicomico County, with funding from the Maryland Governor's Office for Children.

A lot of parents don't know what to do when their child gets suspended. They need somewhere to go, and we want to make sure that we have a structured program in place for them. The New Day Program, open Monday through Friday 8am-3pm., welcomes suspended youth ages 11-15, who are referred by local schools and parents. The students experience alternate methods of dealing with daily issues through self-education, family therapy, educational support and community involvement.

The scheduled curriculum focuses on leadership, team building, life skills, attitude and academics. Students will also have an opportunity to go on field trips and listen to guest speakers from the community. We are glad to be a resource to our community to provide a safe, alternative learning environment for the students of Wicomico County. We encourage school officials and parents to contact us when their child gets suspended.

**January
Employee of Month**



Wayne Young

Length of service: 1 year

Favorite Job at LSE: He most enjoys working on shredding textbooks for the Wicomico Board of Education.

Volunteer Site: He volunteers at PRMC folding towels

Wayne's Supervisor says: Wayne always has a smile on his face and is full of energy. He's making great strides in improving his work habits.

Wayne's co-workers say: Wayne is a very good worker.

**February
Employee of Month**



Cindy Ennis

Length of service: 20+ years

Favorite Job at LSE: She most enjoys the sewing project for BISM.

Volunteer Site: N/A

Cindy's Supervisors say: Cindy is a very good worker and always willing to try anything.

Cindy's co-workers say: Cindy is always there if you need her.

**March
Employee of Month**



Adam Patrick

Length of service: 1.5 years

Favorite Job at LSE: Adam enjoys stuffing envelopes for Community Foundation of the ES & Town of OC. He also enjoys doing cages for K&L Microwave

Volunteer Site: He volunteers at PRMC

Adam's Supervisor says: Adam is eager to try any job introduced to him. He is very determined to complete all his work accurately.

Adam's co-workers say: Adam is very nice with a very easy going personality. He has a great sense of humor.



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