

Among Friends

A Newsletter from Lower Shore Enterprises, Inc.

2nd Quarter 2009

Events & New Staff

Save the date for our upcoming events, Croquet Tournament and Founders Dinner. Also there are 150 days til Christmas order your Holiday Gifts before Sept. 30th and get 10% off!
Please welcome our new CEO Jack Heath
Page 1

Production

New Production & BISM updates from Dan Robinette our Director of Business Development.
A **BIG** Thank you to **Knights of Columbus** and The Estate of **John David Vaughn** for their generous donation
Page 2

What's Happening at LSE....

New Day Youth Development Center

Holiday Baskets

Page 3

Employee's of the Month

Meet our second quarter's employee of the month. See what their favorite job to work on here at LSE is and what their co-workers and supervisors has to say about them!
Page 4

Please Join Us...

2nd Annual Croquet & Cocktail Party
Saturday, September 12th, LSE will host its Second Annual Croquet Tournament at Poplar Hill Mansion. Please join us for a fun evening. Tickets are \$100 per couple. For more information please contact Nicole at 410-749-6183x115 or nbozman@lseworks.org



Founder's Dinner
Saturday, November 14th, we will be having our 2009 Jack R. Nichols Founder's Dinner at The Fountains Wedding & Conference Center. We hope to see you there! If interested in being a sponsor or you have auction items to donate for our auctions please contact Nicole at 410-749-6183x115 or email nbozman@lseworks.org

Welcome Jack Heath
our new Chief Executive Officer

I am very pleased to be writing my first article for the LSE newsletter. I have only been here for two weeks but I am so impressed with dedication of the staff. Their commitment to the clients is an inspiration. The clients are a true joy to be around. Their enthusiasm and desire to achieve is amazing. Each morning I can't wait to get to work and be a part of this fantastic organization. I plan on meeting as many of our customers and benefactors as I can. Please spread the word about the work we do and the wonderful people we serve. Be Safe!
Jack Heath



How May We Help You?

*A message from Dan Robinette,
Director of Business Development*

I NEED YOUR HELP!!

In the near future I will be sending out a short survey to our current and new customers. This is important because it gives us feedback on how we can improve our products and services.

LSE is committed to provide the best quality product and service to all of our customers. For us to complete that process we need an honest evaluation of our services. We appreciate your comments and value your business. Please help us to improve our efforts by returning this survey.

Also, part of the survey will be recommending our services to other businesses and colleagues. If you are happy with our services, and know of other businesses that would benefit from our services, please list your referrals in the appropriate section of the survey. Thank you for taking the time to complete.

If you would like the survey sent to you by e-mail, please let us know. You can send your request to drobinette@lseworks.org, or you can call me at 410-749-6183, Ext 133. Enjoy our newsletter and I look forward in hearing from you.

BISM PARTNERSHIP!!

*A message from Dan Robinette,
Director of Business Development*

The sewing room continues to be really busy sewing quality bags for our different customers. To date we have completed over 6,000 bags and more on the way. The continual work from this operation has given our clients the opportunity to earn a good paycheck and be productive. It also allows each client to cross-train on the 11 different sewing machines. This additional training increases productivity and will insure that we meet our daily goal of producing 150 or more bags per day.

The Publix Stores have contracted with the Blind Industries & Services of Maryland (BISM) to have their bags sewn and warehousing of their inventory. We want to thank BISM for sub-contracting this Publix Stores sewing opportunity to Lower Shore Enterprises. These large stores are primarily located in the South with their Headquarters located in Lakeland, Fla. We appreciate this work opportunity and look forward in maintaining a long term relationship with BISM & Publix Stores. You can see the enthusiasm from our staff and clients because of this new opportunity.

I would like to invite everyone for a personal tour of our facility. I want you to see first hand our clients working on the sewing operation, and the many other jobs in our facility. Please call me at 410-749-6183, Ext 133 or by e-mail drobinette@lseworks.org to schedule a tour.

THANK YOU!

**In Memory of
John David Vaughn**

Robert Stephens Jr., CPA from Twilley, Rommel & Stephens, PA recently presented Brenda Malone, COO of Lower Shore Enterprises a check for \$200,000 from the Estate of John David Vaughn. Mr. Vaughn wanted to give back to the community in which he lived. It is Mr. Vaughn's wishes that these funds be used for capital and/or endowment purposes.

**Knights of Columbus
Donates to LSE**



Jack Heath, CEO of LSE accepts check from Members of Knights of Columbus. The Knights of Columbus has supported LSE and other community charities with proceeds of their Tootsie Roll sales for many years. LSE utilizes such community gifts for unexpected needs of our clients. Many thanks to the Knights of Columbus & all civic groups that support our mission.

Article submitted by
Brenda Malone, COO

What's happening at LSE . .

New Day Youth Development Center

Its been a busy start to our summer. LSE began the New Day Youth Program in conjunction with the Local Management Board and Governor's Office for Children. In just a short 3 months we have served 25 middle school aged students in Wicomico County.

This project has presented the youth with alternative coping skills. Through conflict resolution counseling, guest speakers, art therapy and team building activities.

LSE is excited about providing this needed support to our community in 2009-2010. LSE has received funding again thru the LMB & Governors Office for Children. We will begin serving Middle School Students on August 31st.

Holiday Baskets 150 days til Christmas

LSE will once again sell Holiday Baskets. The baskets are great for Holiday Hostess gifts, customer appreciation gifts and that little something you want to give someone that has it all.



Remember: Order early and receive a 10% discount!

Croquet & Cocktail Party



Those of you that joined us last year know, we had a blast at our series of Croquet Tournaments.

Come join the ranks of last years champs!

Bob Lawrence & Kathleen McClain
Dan Robinette & Marion Phillips
Walter Moore & Rob Robinson

This years event will be held at the beautiful Popular Hill Mansion on September 12th from 4-9pm.

Tickets are \$100 per couple. We also have some remaining "Wicket" Sponsors. The sponsors will be posted on course for \$150 each. Please call Nicole Bozman at 410-749-6183x115 or email nbozman@lseworks.org

HOLIDAY GIFTS

This year LSE will feature two size baskets.

- A beautiful 7x5 basket for \$19.95 each
- A large 10x7.5 basket for \$39.95 each

Each basket will contain assorted Holiday goodies such as coffees, teas, popcorn & taffy.

For additional information and to place your order contact Nicole at 410-749-6183x115 or nbozman@lseworks.org

If ordered before September 30th, get a 10% discount!

I'd like to purchase Baskets Bill My Company

Company Name _____ Contact Name _____

Address _____

City _____ State _____ Zip _____

Pick up Shipping for additional cost of \$6.00

LSE to deliver for additional cost of \$6.00 (within Wicomico County)

**April
Employee of Month**



Nancy Gitin

Length of service: 15 years

Favorite Job at LSE: is shredding paper for the Board of Education

Volunteer Site: Peninsula Regional Medical Center

Nancy's Supervisor says: Very dedicated to her job and is always happy to be here

Nancy's co-workers say: She does a great job and loves to work

**May
Employee of Month**



Eric Weatherholt

Length of service: 1 year

Favorite Job at LSE: Eric's favorite is the mailings we get from Town of Ocean City

Volunteer Site: Wicomico County Library

Eric's Supervisors say: Eric is a great worker. Always strives to do his best

Eric's co-workers say: Eric is very nice, good worker. Always does what his supervisor asks him to do.

**June
Employee of Month**



David Thomas

Length of service: 1 year

Favorite Job at LSE: Is the sewing project from BISM

Volunteer Site: He is unable to volunteer due to his commitment to the BISM Sewing Projects

David's Supervisor says: David is very good at all his jobs.

David's co-workers say: David is a hard worker



*Lower Shore Enterprises, Inc.
P.O. Box 1692
Salisbury, Maryland 21802*

NONPROFIT ORG
US POSTAGE PAID
SALISBURY, MD
PERMIT # 247

