

Among Friends

A Newsletter from Lower Shore Enterprises, Inc.

3rd Quarter 2009

Events & New Staff

Save the date for our upcoming event, Founders Dinner. Also there are 94 days til Christmas order your Holiday Gifts

A word from our CEO, Jack Heath

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Production

New Production & BISM updates from Dan Robinette our Director of Business Development.

Congratulations to Milton Dykes on his nomination

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What's Happening at LSE...

New Day Youth Development Program Update.

Holiday Baskets & Croquet Thank You

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Employee's of the Month

Meet our third quarter's employee of the month. See what their favorite job to work on here at LSE is and what their co-workers and supervisors has to say about them!

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Please Join Us...



Founder's Dinner

Saturday, November 14th, we will be having our 2009 Jack R. Nichols Founder's Dinner at The Fountains Wedding & Conference Center. This year

we will be honoring PRMC. We hope to see you there! If interested in being a sponsor or you have auction items to donate for our auctions please contact Nicole at 410-749-6183x115 or email nbozman@lseworks.org



Holiday Gifts

This year LSE will feature 2 size gift baskets. Hurry and order yours for that special person who has it all.

7x5 basket is \$19.95
10x7.5 basket is \$39.95

Additional cost for delivery in Wicomico Co.



Greetings,

It has been a busy couple of months since the last newsletter. I experienced my first "Hot Dog Day". I now understand the client's anticipation and excitement around the middle of the month. Thanks to PNC Bank and the Fruitland Lions Club for making the day a success. I want to thank all the clients and associates for the fantastic job they have done cleaning up the building and grounds.

In next month's newsletter, we will publish the LSE "Core Values" developed by all of our associates. Do not miss it!

Jack Heath



How May We Help You?

*A message from Dan Robinette,
Director of Business Development*

I would like to thank all of our customers who took the time to complete our survey. These evaluations are very important and your feedback will help us to improve our services and provide a better quality product to you the customer. Your comments are very much appreciated.

Feel free to send me your comments at any time on our services and each recommendation will be reviewed and implemented if applicable. Please e-mail to drobinette@lseworks.org or call me at 410-749-6183, Ext 133.

Spotlight on



Omnicare of Salisbury

LSE would like to recognize **Omnicare of Salisbury** for their outstanding support to our mission and recognizing the abilities of our clients. We were contacted by **Omnicare** in September of 2008 to possibly place some of our clients and staff at their location. I completed a site visit and job analysis at their facility. They agreed to our proposal and we started working on October 1, 2008. The work crew consists of (1) supervisor, and (3) clients. Some of our job responsibilities include erecting small boxes; filling small bottles with 30 tablets of various medicines and inserting the bottles into individual boxes.

What I like about LSE's customized work crew is they are always on time for work and very dependable says **Melanie Donophan**, the Operations Manager for **Omnicare**. Melanie also says that the communication between me and the work crew supervisor is awesome. All it takes is a phone call and the crew is here eagerly ready for work. Their flexibility is important especially when we need them right away. I would recommend LSE's work crew services to any business especially during these tough economical times. They can save you **MONEY**.

We would like to thank **Omnicare** for this opportunity. This partnership has allowed us to rotate some of our clients at their facility and more important the opportunity for our clients to interact with other people within the community.

This is our mission and if you would like more information on our customized work crews, please contact Dan at 410-749-6183x133.

BISM PARTNERSHIP!!

*A message from Dan Robinette,
Director of Business Development*

I would like to invite everyone who reads our newsletter, friends, associates, and businesses referrals for a personal tour of our BISM Sewing Room Operation. I'm sure you will be impressed with the high quality of each bag that we continually produce for our many customers.

When we initially started this sewing operation BISM requested a goal of 250 bags per day. I'm happy to report that we have reached that goal several times. Judy, Mary, and our clients are to be commended for their hard work and determination in obtaining this goal. I think the most important outcome of this sewing operation is that we challenged our clients to maximize their daily productivity output and they rose to the occasion and met that challenge head on. I can see the energy and enthusiasm from the staff and clients when I visit the sewing room. They are asking me for more bags every day. It's a good feeling when you see the client's self esteem at an all time high and that's what our mission is all about.

To date this operation has produced over 14,000 bags. As always all of our clients and staff would like to thank BISM for their continued support and the increase in the number of bags sent our way. Their commitment to our partnership is quite evident. The CEO of BISM is always visiting our facility with his local staff, and visitors from other areas to showcase our sewing operation. You can see the excitement from our clients when he visits our facility. Our clients are anxious to let him know just how well they are doing on their sewing and are eager to explain their individual operation. If you have business associates that might need our services to sew bags or any other sewing operation please call me at 410-749-6183, Ext 133, or e-mail drobinette@lseworks.org. The cost analysis for any job is always FREE. I look forward in hearing from you and please visit our website at www.lseworks.org.

Congratulations to Milton Dykes!

Milton was recently nominated for MACS (Maryland Association of Community Services) Achievement Awards Dinner.

Milton Dykes, Jr. is a kind, generous, and active seventy-six-years-young man who is always concerned about others- he has never met a person he didn't know or didn't want to get to know. He is an excellent conversationalist, has a caring spirit, and always strives to make others happy. Milton also loves social gatherings, baseball, and dining out, and says he is fortunate to have a good relationship with family, friends, neighbors and his close friend, Nancy. Milton is proud to say that they have been together for fifteen years, and hopefully will be for fifteen more.

He continues to live independently with minimal support service, and reports to work everyday at Lower Shore Enterprises, where he performs various contractual assignments. A dedicated employee for twenty-two years, one of Milton's duties is the raising and lowering of the US flag every day. He takes this responsibility very seriously and states that he takes pride in honoring his soldiers, President and country. Milton has also been an active member of Oak Ridge Baptist Church for twenty-five years, and participates in the Sunday School and the Usher Board, and assists with the collection of offering every Sunday.

We proudly recognize Milton for his dedication and perseverance, and for his love of life and being the loving person that he is.



Nominated by
Bay Shore
Services

Article submitted by
Brenda Malone, COO

What's happening at LSE . . .

Career Development Center

There are great things happening at LSE's **Career Development Center** on Goddard Parkway. Our team of Rehab Specialists have been serving record numbers of individuals with disabilities this year.

Congratulations to the Job Coaching department they have served over 100 individuals since July 1st, and have placed 11 individuals in community employment. Congratulations to Linda, LaShaunda & Shiela on their outstanding performance in July and August.

We are in our first year of the **New Day Youth Development Program**. We currently have five students enrolled that have been suspended from school. This curriculum is aimed at reducing suspensions & truancy with middle school youth.

This program is possible through cooperation with the LMB thru the Governor's Office and support of The Wicomico County Board of Education.

Holiday Baskets 70 days til Christmas

LSE will once again sell Holiday Baskets. The baskets are great for Holiday Hostess gifts, customer appreciation gifts and that little something you want to give someone that has it all.



Croquet & Cocktail Party



Thank You!

Our Second Annual Croquet Tournament and cocktail party was a big success. This event was held on September 12th at Poplar Hill Mansion where a good time was had by all.

Guest were treated to fine food and beverages while watching several exciting rounds of croquet.

Thanks go out to the Fund Development Committee, staff and participants for such a great event. Special thanks to Tom Knorr of Evolution Brewery for providing a sampling of their new brews.

Congratulations to this years champions **Mark McIver** and **Walt Moore**, and runner up team of **Rob & Laura Becker**.

Hope to see you all next year for the 3rd Annual Croquet and Cocktail Party!

HOLIDAY GIFTS

This year LSE will feature two size baskets.

- A beautiful 7x5 basket for \$19.95 each
- A large 10x7.5 basket for \$39.95 each

Each basket will contain assorted Holiday goodies such as coffees, teas, popcorn & taffy.

For additional information and to place your order contact Nicole at 410-749-6183x115 or nboxman@lseworks.org

If ordered before September 30th, get a 10% discount!

I'd like to purchase _____ Baskets Bill My Company

Company Name _____ Contact Name _____

Address _____

City _____ State _____ Zip _____

Pick up Shipping for additional cost of \$6.00

LSE to deliver for additional cost of \$6.00 (within Wicomico County)

**July
Employee of Month**



Devon Johnson

Length of service: 3 years

Favorite Job at LSE: Ironing

Volunteer Site: Good Will

Devon's Supervisor says: They love working with him and think he is delightful.

Devon's co-workers say: We all adore him he's great!

**August
Employee of Month**



Ryan Bartheld

Length of service: 1 year

Favorite Job at LSE: Sewing

Volunteer Site: Deer's Head

Ryan's Supervisors say: He's an excellent employee and loves to laugh.

Ryan's co-workers say: He is fun to be around.

**September
Employee of Month**



Shelley Taylor

Length of service: 3 years

Favorite Job at LSE: Mailings

Volunteer Site: Deer's Head

Shelly's Supervisor says: She's a hard worker and is consistent.

Shelly's co-workers say: She is very quiet and very easy to get along with.



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