

Among Friends

A Newsletter from Lower Shore Enterprises, Inc.

2nd Quarter 2010

Events & New Staff

Please join us for LSE's 1st Annual Bull Roast

A word from our CEO, Jack Heath

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Production

New Production & BISM updates from Dan Robinette our Director of Business Development.

Also new updates from Jill Todd our Mail Room Coordinator

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What's Happening at LSE Career Development Center...

LSE's 4th Annual Longaberger Basket Bingo Pictures

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Employee's of the Month

Meet our second quarter's employee of the month. See what their favorite job to work on here at LSE is and what their co-workers and supervisors has to say about them!

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Please Join Us...



Saturday, April 17th from 5-11pm LSE will host its first annual Bull Roast at the Salisbury Moose Lodge.

Tickets are \$25 per person,
Beer included with a cash bar.
Music provided my WOOKIE
Door Prizes and 50/50

Tickets are limited so hurry and get yours today, for more information contact Nicole at 410-749-6183x119 or nbozman@lseworks.org



Greetings,
It certainly is an exciting time here at LSE. Our renovations are entering the final stage and the transformation has been remarkable. Everyone is thrilled with the new bathrooms and break room. What a difference!
On Saturday February 28th many of the staff volunteered to paint all of the production rooms. A lot was accomplished and everyone had a good time. Thanks to all the participants!
We had a successful Basket Bingo at the Salisbury Moose Lodge on March 4th and look forward to our Open House and Business After Hours on April 8th. In addition, we will have our First Annual Bull Roast at the Salisbury Moose Lodge on April 17th. Have Fun! Be Safe!

Jack



How May We Help You?

*A message from Dan Robinette,
Director of Business Development*

Happy New Year to all of our customers and a successful 2010. The current economy situation has forced many businesses to change strategy on their business requirements and finding ways to save their dollars. Companies are downsizing and reorganizing to save on excess expenditures. If I could help your business save money would you be interested?

LSE has provided quality sub-contract and co-packing business since 1967. We offer a variety of services that can save you money. Why spend all your time and energy contacting temporary agencies to supply your company with employees and then have them not show up for work. That doesn't even include all the time for training over and over again. We can offer a variety of services:

- *Customized On-Site Work Crews (Enclaves)
- *Custodial Services
- *Commercial Grass Cutting
- *Mobile Work Crews

We can complete your job or project in our 25,000 square foot facility and even warehouse your materials, if needed. We offer a pick-up and delivery service for your jobs. Some of our facility based services are:

- *Sewing
- *Bulk Mailings
- *Kit Assemblies
- *Small hardware assemblies
- *Packaging
- *Re-packing
- *Small Shrink Wrapping Jobs
- *Imprinting services
- *Heat Sealing
- *Re-Work

QUOTES ARE FREE!! I can personally visit your business and complete a job analysis. I will provide you with a cost proposal for your job. We can complete your project in our facility or on-site.

If you are interested and want to learn more about LSE and our many services, please call Dan Robinette at 410-749-6183, Ext 133 or drobinette@lseworks.org. Feel free to visit our website at www.lseworks.org.

BISM PARTNERSHIP!!

A message from Jill Todd, Mail Room Coordinator

SAVE MONEY WITH LSE'S COMPLETE MAILING SERVICES

Mailings are a very important part of your business and can be a large portion of your budget dollars. How would you like your mailing projects completed quickly, efficiently, and meet your critical deadlines? Why take your skilled employees away from their normal duties to complete your mail outs which can be very time consuming. Let LSE save you money and be your solution to your business needs:

- *We protect your confidential information at all times
- *We can pick up and deliver your project to the Post Office
- *We collate, stuff, seal, label, apply postage, or stamp your bulk rate permit.
- *We provide label preparation, Mail Manager, and Mail Move Updates.
- *We complete your postage statement forms and deliver to the Post Office
- *We process your mailing list to get you the best rate possible.
- *We process your project from start to finish/

No more headaches!! We save you all the hassles and save you TIME, ENERGY and MONEY!!

If you are interested and want to learn more about our mailing services please give Jill Todd a call at 410-749-6183, Ext 131, or jtodd@lseworks.org. Please visit our website at www.lseworks.org



OMNICARE BIRTHDAY LUNCHEON

Our clients and staff would like to give thanks and appreciation to Melanie Donophan (Operations Manager), Janine Wolfgang (General Manager) and their Staff at Omnicare of Salisbury for the great food and birthday cake for our clients on March 8th. It was quite a surprise for our clients and you could see the excitement and smiles on their faces when they entered the cafeteria. Everyone had a great time with many laughs and conversations. This LSE "Work Crew" consists of a working supervisor and 4 rotating clients. They box various medications for distribution to long term care facilities throughout the State of Maryland. The camaraderie and commitment to our partnership is quite evident. What I like about the LSE work crew is everyone works well together and the flexibility is important especially when we need them right away says Melanie Donophan (Operations Manager). I would recommend their "Work Crew" services to any business that would like to save money and their dependability is outstanding. Thanks again for a great time!!



*Article submitted by
Brenda Malone, COO*

What's happening at LSE . .

LSE is proud to have a distinguished group of board members support our mission. There were four women from Salisbury named to the Top 100 Women in Maryland. Of those four, three serve on our board of directors.

We would like to congratulate and help recognize the outstanding work of the three women who help us meet our mission everyday.

Tina Perrotta has served on our board of directors since 2007. She has worked diligently with our fund raising efforts since she joined our board. Additionally, she has served one term as our treasurer and works faithfully to support the mission and core values of LSE.

Dr. Ellen Neufeldt also joined our board of directors in 2007. She currently serves as our Vice Chairman and as Chair of our Planning Committee.

Ann Wiseman just recently joined our board of directors and we are so pleased to have her. She has been a staunch supporter of our community and we are thrilled to have her support to provide meaningful work opportunities for work-

ers with disabilities.

Congratulations!

LSE's 4th Annual Longaberger Basket Bingo



If you would like to receive your newsletter through email please submit your email address to Nicole at nbozman@lseworks.org and save a tree.

**January
Employee of Month**



Terri Nichols

Length of service: 5 years

Favorite Job at LSE: Folding mail

Supervisor says: Terri is very accurate in her work and enjoys folding mail.

Co-workers say: Terri is very independent

**February
Employee of Month**



Mary Taylor

Length of service: 9 years

Favorite Job at LSE: Labeling for mailings

Supervisors say: Mary is very hard working and follows thru on her jobs

Co-workers say: Mary is very dependable and observant

**March
Employee of Month**



Sedric Taylor

Length of service: 5.5 years

Favorite Job at LSE: Anything that keeps him moving

Supervisor says: He will do anything that is asked of him, and has greatly approved his attendance.

Co-workers say: He gets along with everybody and is very positive. Great sense of humor



Lower Shore Enterprises, Inc.
P.O. Box 1692
Salisbury, Maryland 21802

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